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BIOGRAPHY

Tran Thanh Long is a lecturer of Faculty of International Economic Relations. He joined the University in May 2005. His research is focused on International Payment, Negotiation, international trade in seafood, enterprise export performance. His Teaching subjects: International Payments, International Business Negotiations, International Trade Practices

2005 - Present: University of Economics and Law

Lecturer

1998 – 2005: Hochiminh University of technology

Lecturer

1996 – 1998: Hacota company

Assistant Director

RESEARCH INTERESTS

- 1. Enterprise export performnce
- 2. International trade in seafood product
- **3.** International economic integration

RESEARCH ACTIVITIES

Articles

- 1. "Solutions to Vietnamese trade on the move to WTO", *No.103, March 2003, Economic Development.*
- 2. Vietnam export and international trade barriers, Banking Technology Review, No. 45, 2009
- 3. Facts of and solutions for Vietnamese enterprises to overcome international trade barrirs, *Economic Development Review*, *No*.185.
- 4. Factors affecting the seafood export performance of small enterprises in Vietnam, Review of Fisheries, No. 182, 2014
- 5. The factors that affect the export performance of Vietnam enterprises, Economics and Forecasting Review, No. 586, 2014
- 6. Vietnam seafood exports and international trade barriers, Banking Technology Review, No. 98, 2014
- 7. Vietnam seafood challenges from non-tariff barriers, Economics and Forecasting Review, No. 571, 2014

Research Projects

- 1. Survey on student employment after graduation from the University of Technology in Ho Chi Minh City, 2002.
- 2. Strategic objectives of economic development for Vietnam to 2020, Vietnam National University in Hochiminh City.

- 3. Trade barriers for agricultural, forestry and seafood products situation and solutions, Hohchiminh city Department of Science and Technology, 2010
- 4. Analysis of factors affecting export performance of Vietnam seafood enterprises, Vietnam National University in Hochiminh City, 2014

AWARDS

